



## DHSP-SMB Small and Medium Business

### Training Certification Program

#### ➤ Program Objectives

DAHUA is committed to common growth and win-win with DAHUA partners. The SMB training and certification program is for the partners who want to improve their solution design and technical service ability. This program can help partners better understand the client requirements and provide entire SMB solution in one or more fields such as retail, factory, building, etc.

Through online training certification, the engineers can understand the value of SMB solution and provide scenario solution for customers.

Through offline operation training certification, the engineers can master the basic installation, configuration, maintenance skills of SMB solution.

#### ➤ Program Benefits for Partners

If there are more than 1 engineers get DHSP-SMB-Solution certificate, the partners will have the ability to discover more business opportunities of the small and medium scenario and can receive DAHUA standard SMB solution list for common scenarios.

If there are more than 1 engineers get DHSP-SMB-Technical certificate, the partners will have the ability to finish SMB system deployment, configuration, troubleshooting, and will have the opportunity to be DAHUA SMB project service partner.

#### ➤ Apply for SMB training certification

Contact local DAHUA customer manager. We are looking forward to you !

# DHSP-SMB-Solution

## Training and Certification Introduction

### ➤ Candidates

It is for solution engineers of DAHUA partners.

### ➤ Training Objectives

- Familiar with common function and application scenario of SMB solutions.
- Able to finish SMB solution design and give presentation of SMB solutions.

### ➤ Training Schedule

Theory 1 days

Time	Course ID	Training Content
DAY1 (THEORY)	SPSMB01-0001	SMB Solution Introduction Training
	SPSMB01-0002	SMB Solution Design Training

### ➤ Certification Rule

If you pass the exam, you will get DHSP-SMB-Solution Certificate.

Exam	Exam Arrangement			Pass Mark
DHSP-SMB-Solution Exam	SPSMB01-E01	Theory Exam	60min	60/100
	SPSMB01-E02	Presentation Exam	30min	

### ➤ Exam Outline

Module	Key Point
SMB Solution Design	<ul style="list-style-type: none"><li>✓ Value of SMB Solution</li><li>✓ Application scenario of SMB Solution</li><li>✓ System Design</li></ul>

# DHSP-SMB-Technical

## Training and Certification Introduction

### ➤ Candidates

It is for technical engineers of DAHUA partners.

### ➤ Training Objectives

- Familiar with system deployment of standard SMB solutions.
- Able to finish system installation, configuration, troubleshooting.

### ➤ Training Schedule

Theory 2 days

Time	Course ID	Training Content
DAY1~2	SPSMB02-0001	SMB Technical Overview Training
(PRACTICAL)	SPSMB02-0002	SMB System Deployment and Configuration Training

### ➤ Certification Rule

- If you pass the exam, you will get DHSP-SMB-Technical Certificate.

Exam	Exam Arrangement			Pass Mark
DHSP-SMB-Technical Exam	SPSMB01-E01	Theory Exam	60min	60/100
	SPSMB02-E02	Practical Exam	60min	

### ➤ Exam Outline

Module	Key Point
Product Installation & Function Configuration	✓ System Connection
	✓ Device Installation
	✓ Function Configuration
	✓ System Troubleshooting